Southwestern Life Safety & Clinical Communications Integrator

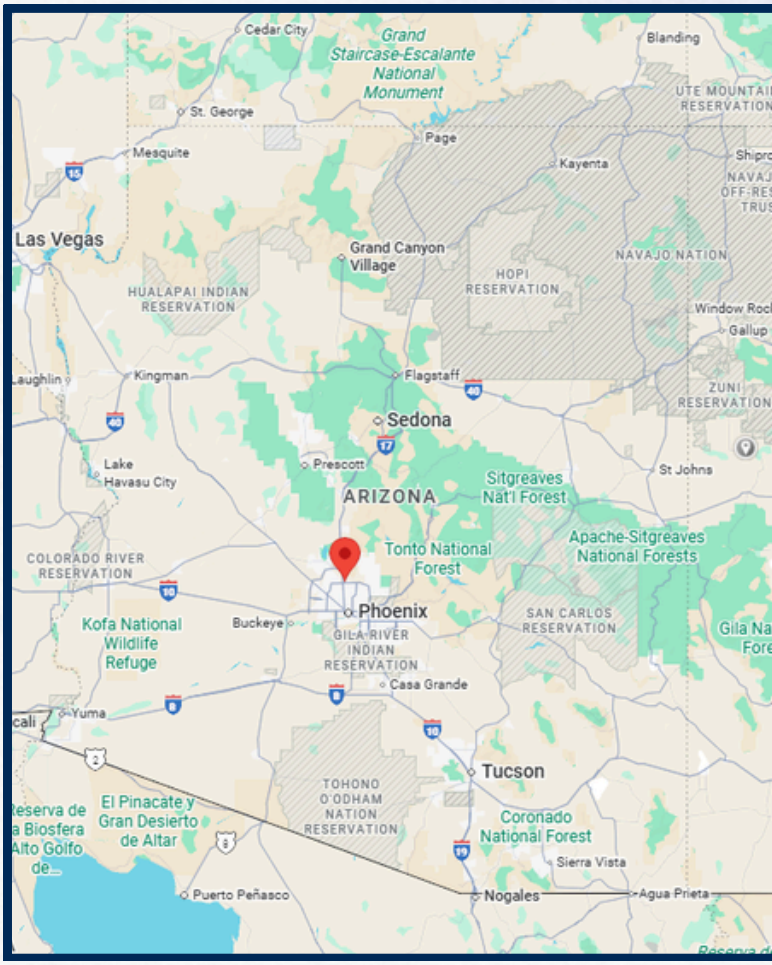
EGAN SECURITY GROUP

Project Sun

ABOUT THE BUSINESS

This Arizona-based, family-owned systems integrator provides mission-critical life safety and clinical communications solutions to commercial customers, with a strong concentration in healthcare and educational facilities. The company's primary services include Nurse Call and Real-Time Location Systems (RTLS), supporting patient safety, clinical workflow efficiency, and compliance-driven environments.

In addition to its core Nurse Call and RTLS offerings, the company provides complementary solutions including access control, video surveillance, mass notification, panic/duress systems, and critical device temperature monitoring. The business has built long-standing customer relationships through deep healthcare expertise, high service levels, and disciplined project execution. Revenue is supported by a mix of project work and service revenue, complemented by a strong contracted backlog that provides near-term revenue continuity. The company maintains an experienced technical team and has begun expanding its customer footprint beyond Arizona into Colorado.



FACTS

- 100% commercial customer base with strong concentration in healthcare and education
- Primary services include Nurse Call and RTLS solutions
- Over $10M in 2025 total income
- Over $3.7M of adjusted EBITDA
- Revenue supported by a mix of project work and service revenue
- Strong contracted backlog supporting revenue continuity
- Primarily Arizona-based customer base with recent expansion into Colorado

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